

AMERICAN GUERNSEY ASSOCIATION

1224 Alton Darby Creek Road, Suite G, Columbus, Ohio 43228 | 614.864.2409 | Fax: 614.864.5614 | www.usguernsey.com

| AGE – In months | MEMBER ON TPE | MEMBER | NON-MEMBER |
|----------------------------|---------------|--------|------------|
| FEMALES | | | |
| 0-3 | \$15 | n/a | n/a |
| 3-6 (TPE) 0-6 (non-TPE) | \$18 | \$23 | \$29 |
| 6-12 | \$30 | \$30 | \$36 |
| 12-24 | \$35 | \$35 | \$41 |
| 24+ | \$45 | \$45 | \$51 |

| | | | |
|--------------|------|------|------|
| MALES | | | |
| 0-6 | \$28 | \$38 | \$50 |
| 6-12 | \$38 | \$52 | \$64 |
| 12-24 | \$48 | \$62 | \$74 |
| 24+ | \$68 | \$82 | \$94 |

*All animals registered with a sketch or photograph will be charged \$2.00 extra

Genetic Recovery

| | |
|---------------------------|---------------------|
| Recorded Female (RF) | \$8 |
| Guernsey Type (GT) | \$8 |
| Provisional Register (PR) | \$10 |
| Genetic Recovery (GR) | Regular rates apply |

Transfers

| | |
|---------------|------|
| Under 60 days | \$15 |
| Over 60 days | \$23 |
| Family | \$8 |

Miscellaneous

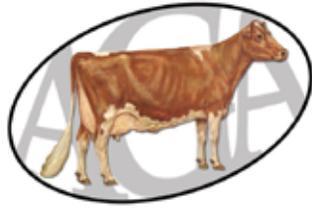
| | |
|-----------------------|--|
| Dead Animals | \$10 |
| Duplicate Certificate | \$10 |
| Corrections | \$10 *After 60 days from issue of registration certificate |

Memberships

| | |
|-----------------------|---|
| Senior Lifetime | \$150 |
| Junior | \$10 |
| Junior Conversion @21 | \$75 |
| Annual Member | \$25 *Expires January 1 st each year |

Reserved Prefix

| | |
|-----------------------|-----------|
| Members & Non-Members | \$15 |
| Junior Members | No charge |



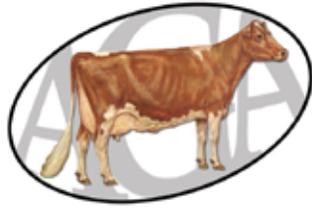
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PROTOCOL – As of May 2015

Moving forward with the new management team and staff in place, there are several policies the new staff has in place. Some of these policies are ones that have existed for years but maybe haven't always been enforced. Others are new policies established by the new management team. The AGA has already begun reinforcing these policies and has seen a vast improvement in efficiency due to the changes. I would like to highlight some of these policies this month to make them known to everyone.

- **Genetic Recovery:** The AGA requires that in order for any offspring of a Registered Female (RF, 50% Guernsey) to progress to the Guernsey Type (GT) status, the animal must have the fawn and white characteristics common in a purebred Guernsey. Therefore, photos of any offspring of an RF cow must be submitted at the time of registration showing the animal's phenotypic markings. If photos are not submitted, it will be assumed that the calf does not pass the color requirements and it will repeat the step of the dam and be registered as an RF.
- **Registrations:** The AGA will no longer take registration applications over the phone. There are a variety of ways to register calves, including the online application at www.usguernsey.com and a paper application, which can be obtained by calling or emailing the office. In cases of urgent need, information can be emailed to guernseyrecords@gmail.com without an application. The office only requires that the information be completely written or typed by the person submitting the registration. As you prepare for the upcoming show season, please remember to submit your registration applications early enough to give our staff time to register the animals and mail the papers back to you. If a "rush order" is made on registrations, we will charge a \$25 rush fee to compensate for our additional staff time to complete these special requests.
- **Transfers:** The AGA will no longer take transfer applications over the phone. **NO EXCEPTIONS!** The original paper with the back form filled out and signed is the only acceptable method of transferring animals. The standard transfer fee for a sale date of fewer than 60 days prior to submission is \$15.00. After 60 days, the cost is \$23.00. For transfers that are within a herd/family, the price is \$8.00. **Family transfers must be marked as such to obtain the reduced fee.** Please remember it is the seller's responsibility to submit the transfer papers. Even if the person you sell an animal to says they aren't concerned about the papers, transfer them anyway. Those people will thank you later when they learn the value of registered Guernseys!
- **Corrections:** The AGA can take corrections over the phone, but a new paper will not be released until the original is mailed to the office with the correction written plainly on the paper or on a note. Any corrections on animals that were registered over 30 days prior to submission will be charged a \$10.00 fee for a duplicate paper.



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- **Prefixes:** All animals must bear the prefix of the breeder. The breeder is the owner of the dam at the time she is serviced. This goes for ET calves as well as calves that were in dam at the time of purchase. If you receive a paper with what you believe is an incorrect prefix, please contact the office immediately.
- **DNA:** DNA testing is required to register all males. We also require all ET donor dams to be tested before resulting calves can be registered. The cost of DNA testing any animal is \$40.00. We recommend that you go ahead and DNA test your donor dams at the time you flush them so it is completed well in advance of registering offspring. There is a penalty charge of \$125 for animals that do not get DNA tested and are deceased at the time a resulting calf needs to be registered.
- **Past Due Accounts (over 90 days):** Last year some rules were established to help AGA and Purebred manage accounts that are over 90 days past due. Those changes have helped greatly improve the accounts receivable totals but we feel we must be even stricter. The following policy is currently in place and will continue: For those currently holding an account balance over 90 days, a person must establish some sort of payment plan and also will be placed on a cash-only basis until the balance is back to zero. **In addition to this, we are now setting the following policy:** For those wishing to continue doing business, they must pay in cash for the services rendered and also pay a percentage of their current past due account within the company you are having work done. The percentage will be determined as follows: for those with account balances of \$2,000 or less must pay 10% of that balance in addition to the total for the work currently being done. For those with account balances of over \$2,000, 5% of that total must be paid. These policies are effective immediately for all companies within the American Guernsey Association, so that includes AGA, GMS, Purebred, United Guernsey Genetics and Dairybelt Guernsey Sires.

I hope that all of this information is clear and makes sense. These policies will allow AGA to continue to become more efficient and also allow us to run a more profitable organization. Feel free to contact me if you have any questions or concerns regarding these policies.